TechFlow, Inc. — Corporate Fact Sheet

Think Ahead, Move Ahead, Stay Ahead.

TechFlow is a 100% employee-owned partner to the federal government. Since 1995, we have modernized and sustained the systems that critical missions depend on: cloud platforms serving 65+ federal agencies, security equipment at 300+ U.S. airports, and military installations and energy infrastructure nationwide. We bring large-business capabilities with the agility and accountability that only owners bring.

Vision, Mission, Purpose & Values

Vision: Think Ahead, Move Ahead, Stay Ahead. Lead with forward-thinking solutions.

Mission: Innovative, Agile, Proactive, Always Ahead by Optimizing Outcomes: We deploy optimized solutions designed to anticipate the future, tailoring solutions to our customers' mission, whether for safely traveling by air, moving to the cloud, achieving net zero, or ensuring military facility and equipment readiness.

Purpose: We believe in being honest partners and working with our customers to define the optimal path forward, tailored to their needs, not to ours. As employee-owners, we drive a highly collaborative culture that is nimble in spirit, yet disciplined and effective at delivery. "Always Ahead" captures our commitment to leverage technology and people to continually improve for our customers.

Values: Innovation, Agility, Integrity, and Ownership. TechFlow is defined by its people and the values by which we live. We seek to attract and retain creative, inspired, and passionate employee-owners. We build our organization by putting our best foot forward every day. We promote and reward people based on their performance. We act on the conviction that the employees of TechFlow will always be our most important asset. Our value statement embodies Innovation, Agility, Integrity, and Ownership as our Company keywords.

Principles: These principles and supporting behaviors flow from our Vision, Mission, Purpose, and Values.

- We show respect for all individuals
- The interests of TechFlow and the individual are inseparable
- We are strategically focused on creating value for our company
- Innovation is the cornerstone of our success
- We are externally focused
- We value personal mastery
- Mutual interdependency is a way of life

At a Glance

Founded	**1995 (30+ years)**
Ownership	100% employee-owned
Headquarters	11590 W Bernardo Ct, Ste 220, San Diego, CA 92127-1624 · (858) 412-8000
DC-area office	200 12th St S, #701, Arlington, VA 22202
Branch office	301 A Street, Idaho Falls, ID 83402
Revenue	$330 million
Workforce	350 employee-owners
CAGE / UEI	1HQF4 / WDXQN83XB8Z8
Business size	Other than Small Business (small under select NAICS codes)

What We Do

- **Digital Services:** cloud and IT modernization, Agile/SAFe, DevSecOps, customer experience and user-centered design, data and AI, cybersecurity and ATO support
- **Platform Services:** lifecycle support and sustainment for mission-critical government equipment
- **Base Operations & Range Maintenance (EMI Services):** facilities, HVAC, electrical, range and security systems maintenance
- **Energy & Mobility Solutions:** EV charging, renewable energy, microgrids, energy resilience

Proven Results

- **TSA explosive detection equipment support ($2.1B):** 6,000+ screening systems at 300+ airports; 99% equipment availability against a 98% SLA; CPARS ratings of Exceptional
- **Guru platform:** AI-enabled maintenance management system in a FedRAMP AWS GovCloud FISMA High environment; ATO within 5 months; 40% better operational readiness, 44% better equipment reliability
- **GSA Cloud.gov:** 65+ agency tenants; FedRAMP JAB Moderate P-ATO; CPARS rated Exceptional
- **GSA ASSIST:** up to 15 concurrent sprint teams; 35,000 users worldwide
- **100+** government applications modernized
- **Camp Lejeune (EMI):** 30% faster emergency response; rework under 0.1%; $8M+ in cost avoidance

Recent Wins

- **$247M:** U.S. Marine Corps base operations, Camp Lejeune (8 years, JV)
- **$95M+:** U.S. Army Reserve EV charging & microgrid IDIQ OTA, 760+ facilities (5 years)
- **$76M:** Naval Base Ventura County base operations (8 years, JV)

Credentials

CMMI ML3 (DEV, SEC, SVC) · ISO 9001:2015, 20000-1:2018, 27001:2022 · Top Secret Facility Clearance · DCMA-approved accounting, property and purchasing systems · Scope 1 and 2 greenhouse gas disclosure

Contract Vehicles

GSA MAS (47QTCA19D0048) · OASIS+ (MERPTech JV) · 8(a) STARS III (MERPTech JV) · GSA COMET BPA · GSA EVSE BPA · DHS ADaPTS BPA · HHS IAAI IDIQ · FAA eFAST · SeaPort-NxG · SBEAS (Shearwater Mission Support JV) · EAGLE II BOA · AVTB OMTS · NAVFAC SW MASC · DIU EV Charging OTA

Key Customers

DHS (TSA, CBP) · DoD (Navy, USMC, USAF, Army, Army Reserve, USACE, DIU, DIA) · GSA · FAA · CDC · HHS · USDA · FDIC

Contact: Stephen Bivona, VP of Sales · sbivona@techflow.com · 703-999-8508 · techflow.com